# KFAS

مؤسسـة الكويت للتقـدم العـلمي
Kuwait Foundation for the Advancement of Sciences

# TRAINING CALENDAR 2023

**FOR THE
PRIVATE SECTOR**

مؤسسـة الكويت للتقـدم العلـمي
Kuwait Foundation for the Advancement of Sciences

## MAY

| | | | | |
|---|---|---|---|---|
| Leading High performance Teams | 2nd - 4th | IMD | AEE | 12 |
| The Strategic Leader Program: How to Excel as Your Responsibility Increases | 2nd - 4th | Columbia Business School | AEE | 12 |
| Product Innovation | 3rd - 4th | JellyFish | OE | 36 |
| Digital Mindset | 15th - 17th | HEC Paris | LEE | 30 |
| Communication, Coordination and Leadership | 16th - 18th | Blackbird Training Centre | OE | 36 |
| Artificial Intelligence for Excutives | 23rd - 26th | IESE Business School | AEE | 13 |
| Developing Strategy for Value Creation | 28th - 4th June | LBS | AEE | 26 |
| Digital Innovation Strategy & Management | 28th - 4th June | Chicago Booth | AEE | 26 |
| Strategies for Leadership | 30th - 2rd June | IMD | AEE | 14 |
| Sustainability: Your Competitive Advantage | 30th - 2nd June | IE Business School | AEE | 13 |

## JUNE

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|---|---|---|---|---|
| Strategy: Building and Sustaining Competitive Advantage | 4th - 9th | HBS | AEE | 14 |
| Sustainability & ESG Program: Design, Plan and Implement | 5th - 9th | IESE Business School | AEE | 15 |
| Digital Supply Chain Management | 5th - 9th | IMD | AEE | 15 |
| Developing and Leading High-Performance Teams | 6th - 8th | Columbia Business School | AEE | 16 |
| Navigating Change: Decision-Making, Negotiation and Leadership Strategies | 11th - 16th | Harvard Kennedy School | CP | 44 |
| Oxford Healthcare Leadership Programme | 11th - 16th | Oxford | AEE | 16 |
| Navigating Change: Decision-Making, Negotiation and Leadership Strategies | 11th - 16th | HBS | CP | 44 |
| Risk Management Programme | 12th - 16th | Imperial College London | AEE | 17 |
| Digital Marketing Strategy: Customers, Planning, and ROI | 13th - 15th | Columbia Business School | AEE | 17 |
| Enhancing Your Leadership Skills | 14th - 16th | HEC Paris | AEE | 18 |
| Oxford Programme on Negotiation | 18th - 22nd | HEC Paris | AEE | 18 |
| New Manager Bootcamp | 21st - 23rd | UC Berkeley | AEE | 19 |

**AEE** Abroad Executive Education    **LEE** Local Executive Education    **OE** Open Enrollment    **CP** Custom Programs

# JULY

| | | | | |
|---|---|---|---|---|
| Strategic Branding: From Behavioural Insights to Business Growth | 3rd - 7th | LBS | **AEE** | **19** |
| Innovation: A Design Thinking Approach Course | 3rd - 6th | Imperial College London | **AEE** | **20** |

# AUGUST

| | | | | |
|---|---|---|---|---|
| How to Innovate | 22nd - 24th | Leading Edge Leadership | **OE** | **37** |
| Enhancing Your Leadership | 29th - 31st | Lumina | **OE** | **37** |

# SEPTEMBER

| | | | | |
|---|---|---|---|---|
| Drafting and Negotiating Contracts | 4th - 7th | Euromoney | **OE** | **38** |
| Designing and Executing Corporate Revitalization | 10th - 15th | HBS | **AEE** | **20** |
| Blockchain Essentials | 19th - 21st | Euromoney | **OE** | **38** |

# OCTOBER

| | | | | |
|---|---|---|---|---|
| Data Science for Leaders | 4th - 6th | UC Berkeley | **AEE** | **21** |
| Women Transforming Leadership Programme | 9th - 13th | Oxford | **AEE** | **21** |
| Microsoft Excel Power Bi | 10th - 12th | Formatech | **OE** | **39** |
| High Potentials Leadership Program | 15th - 20th | HBS | **AEE** | **22** |
| Real Estate Management Program: Finance, Design and Leadership | 15th - 20th | HBS | **AEE** | **22** |
| Real Estate Investment Management: Fund and Other Re Investment Vehicles | 16th - 18th | IE Business School | **AEE** | **23** |
| Executive Health Innovation Management | 16th - 17th Nov. | Imperial College London | **AEE** | **23** |
| Design Driven Innovation | 16th - 19th | Imperial College London | **LEE** | **31** |
| Lego Serious Play | 24th - 26th | SHFT | **OE** | **39** |
| Changing the Game: Negotiation and Competitive Decision-Making | 29th - 3rd Nov. | HBS | **AEE** | **24** |

**AEE** Abroad Executive Education    **LEE** Local Executive Education    **OE** Open Enrollment    **CP** Custom Programs

# NOVEMBER

| Coaching, Mentoring and Unconscious Bias | 7th - 9th | Hemsley Fraser | OE | 40 |
|---|---|---|---|---|
| Oxford High Performance Leadership Programme | 12th - 16th | Oxford | AEE | 24 |
| Executvie Leadership Programme | 19th - 22nd | INSEAD | LEE | 31 |
| Negotiation Foundation | 22nd - 23rd | Scotwork | OE | 40 |
| Leadership in a Technology Drive World | 27th - 1st Dec. | Imperial College London | AEE | 25 |

# DECEMBER

| Equity Fluent Leadership | 4th - 6th | UC Berkeley | LEE | 32 |
|---|---|---|---|---|
| Business Decisions | 5th - 7th | CELEMI | OE | 41 |

# JANUARY 2024

| Mergers and Acquisitions: Strategy, Execution, and Post-Merger Management | 7th - 12th | HBS | AEE | 27 |
|---|---|---|---|---|

**AEE** Abroad Executive Education    **LEE** Local Executive Education    **OE** Open Enrollment    **CP** Custom Programs

# TBD

**AEE** Abroad Executive Education    **LEE** Local Executive Education    **OE** Open Enrollment    **CP** Custom Programs

# KFAS Training Calendar 2023

Welcome to the 2023 KFAS Learning Calendar for the Private Sector. We are offering a range of learning opportunities both locally and abroad in collaboration with our international network of academic institutions.

Our learning and professional development courses have been selected to deliver high caliber practical knowledge for improving business productivity and competitiveness within the private sector. The KFAS funded learning opportunities allow exposure to best practices and provide friendly platforms to meet, learn and exchange knowledge and experiences both locally and internationally.

Our programs are segmented into four areas:

**AEE** Abroad Executive Education    **LEE** Local Executive Education    **OE** Open Enrollment    **CP** Custom Programs

**Abroad Executive Education courses (AEE)** are international learning opportunities outside Kuwait targeting senior level executives. Participants would interact and exchange knowledge with other international participants from around the world. Participants would be introduced to the latest concepts and tools that drive leadership, sustainable growth, and business innovation. AEE offerings are only available to contributing and limited to Kuwaiti national participants.

**Local Executive Education courses (LEE)** are customized opportunities targeting senior level executives. The courses have been carefully selected and customized for Kuwait in collaboration with international academic institutions. Participants would be introduced to the latest concepts and tools that drive leadership, sustainable growth, and business innovation. LEE offerings are available to all private sector companies (LEE offerings are available for all Kuwaiti nationals and priority is given to the private sector Kuwaiti employees).

**Open Enrollment courses (OE)** are professional development learning courses targeting professionals up to middle management level. The courses would help develop and sharpen skills necessary for leadership and business successes. Participants would learn skills and tools for complex problem solving, critical thinking, and innovation. OE offerings are reserved for Kuwaiti nationals from all sectors (private and public). Any remaining seats will be made available to non-Kuwaitis.

**Custom Programs (CP)** are customized opportunities that are targeting different needs of the private sector, from Innovation, Digital Mindset, High Potential and Executive Management. The offerings are designed exclusively for KFAS and are applied learning such as KFAS Innovation Challenge and Harvard Kennedy School Kuwait Program.

## DISCLAIMER:

Please note that due to extenuating global circumstances, our program dates, venues, and availabilities are subject to changes. We will inform you of such changes through email notifications. We also invite you to please visit our offerings page to stay up-to-date with any and all changes our offerings may go through. We thank you for your understanding.

# AEE

## Abroad Executive
## Education

# AEE

## LEADING HIGH PERFORMANCE TEAMS

IMD's Leading High-Performance Teams is a highly interactive and immersive on-campus experience. It enables you as a leader to build and sustain a high-performing team by maximizing your team's talent and innovation potential through trust-building, inclusive leadership, and growth mindset.

**DATE**
02/05/2023 – 04/05/2023

**VENUE**
Lausanne, Switzerland

**REGISTRATION DEADLINE**
01/03/2023

**KFAS REGISTRATION LINK**
www.kfas.org/leading-teams

## THE STRATEGIC LEADER PROGRAM: HOW TO EXCEL AS YOUR RESPONSIBILITY INCREASES

The program offers concepts and tools that enable executives to enhance their personal, strategic, and interpersonal effectiveness to become integrated leaders. In doing so, you will become better equipped to deal with the demands of the more complex and disruptive environment of tomorrow.

**DATE**
02/05/2023 – 04/05/2023

**VENUE**
NY, United States

**REGISTRATION DEADLINE**
01/03/2023

**KFAS REGISTRATION LINK**
www.kfas.org/excel-responsibility

# AEE

## ARTIFICIAL INTELLIGENCE FOR BUSINESS: TRANSFORM YOUR BUSINESS THROUGH AI

**IESE**

If data is the driver of digital transformation, artificial intelligence for business is the key that unleashes its power. In this new data-driven world, global executives need a strong grasp of the capacity of AI to boost their individual and organizational performance, as well as knowledge of the opportunities, challenges and threats it represents. Discover how to master artificial intelligence for executives.

🕐 **DATE**
23/05/2023 – 26/05/2023

📅 **REGISTRATION DEADLINE**
01/03/2023

📍 **VENUE**
Barcelona Campus, Spain

🔗 **KFAS REGISTRATION LINK**
www.kfas.org/artificial-intelligence-business

## SUSTAINABILITY: YOUR COMPETITIVE ADVANTAGE

**ie UNIVERSITY**

The Sustainability: Your competitive advantage program allows participants to create new opportunities for their businesses through environmental, social and governance (ESG) frameworks. They will study specific cases that demonstrate how companies can do well by doing good; learn and apply the frameworks to their own organizations and measure the impact; and explore the new type of leadership and governance required to drive these changes.

🕐 **DATE**
30/05/2023 – 02/06/2023

📅 **REGISTRATION DEADLINE**
01/03/2023

📍 **VENUE**
Madrid, Spain

🔗 **KFAS REGISTRATION LINK**
www.kfas.org/competitive-advantage

# AEE

## STRATEGIES FOR LEADERSHIP: GROW AS A LEADER, INSPIRE AS A WOMAN

IMD's Strategies for Leadership is a women leadership program, bringing together senior women leaders from around the world. The program is designed to enable you to develop greater influence and impact by revealing your authentic, most effective leadership style.

**DATE**
30/05/2023 – 02/06/2023

**VENUE**
Lausanne, Switzerland

**REGISTRATION DEADLINE**
01/03/2023

**KFAS REGISTRATION LINK**
www.kfas.org/strategies-leadership

## STRATEGY: BUILDING AND SUSTAINING COMPETITIVE ADVANTAGE

This program takes a deep dive into the strategy development and execution process—from competitive positioning, competitor analyses, and strategic agility to corporate strategy, sustainability, and innovation and implementation. You will emerge with a framework for capturing market opportunities, determining the moves of industry competitors, and harnessing your firm's resources to build and secure a strategic competitive advantage.

**DATE**
04/06/2023 – 09/06/2023

**VENUE**
Boston, United States

**REGISTRATION DEADLINE**
04/04/2023

**KFAS REGISTRATION LINK**
www.kfas.org/building-sustaining

# AEE

## SUSTAINABILITY & ESG PROGRAM: DESIGN, PLAN AND IMPLEMENT

**IESE**

In this program you will learn how the three areas of ESG (environmental, social and corporate governance) directly impact your business and your area of responsibility. The program will provide you with a high-level approach to help you create an action plan for your own unit or function and, most importantly, will help you reflect on how managers may need to evolve in order to "walk the talk."

**DATE**
05/06/2023 – 09/06/2023

**VENUE**
Madrid, Spain

**REGISTRATION DEADLINE**
01/04/2023

**KFAS REGISTRATION LINK**
www.kfas.org/sustainability-esg

## DIGITAL SUPPLY CHAIN MANAGEMENT

**IMD**

Digital Supply Chain Management addresses the challenges created by today's hyper-competitive, omni-channel environment and explores your opportunities to develop an agile, customer responsive and profitable supply chain. This digital transformation program helps you discover the future of supply chain management today.

**DATE**
05/06/2023 – 09/06/2023

**VENUE**
Lausanne, Switzerland

**REGISTRATION DEADLINE**
01/04/2023

**KFAS REGISTRATION LINK**
www.kfas.org/digital-supply

# AEE

## DEVELOPING AND LEADING HIGH-PERFORMANCE TEAMS

**Columbia Business School**
AT THE VERY CENTER OF BUSINESS™

This program, designed for executives in leadership positions or on the cusp of assuming leadership responsibility, integrates and applies Columbia Business School's thought leadership to prepare you to develop and guide your team to its highest potential.

**DATE**
06/06/2023 – 08/06/2023

**VENUE**
NY, United States

**REGISTRATION DEADLINE**
06/04/2023

**KFAS REGISTRATION LINK**
www.kfas.org/leading-performance

## OXFORD HEALTHCARE LEADERSHIP PROGRAMME

**Columbia Business School**
AT THE VERY CENTER OF BUSINESS™

The Oxford Healthcare Leadership Programme is a specially developed programme designed to help clinical leaders and healthcare executives sense-make and influence across a sector characterised by multiple funding models, continual service redesign, technological change, and increasing public and political scrutiny.

**DATE**
11/06/2023 – 16/06/2023

**VENUE**
Oxford, United Kingdom

**REGISTRATION DEADLINE**
11/04/2023

**KFAS REGISTRATION LINK**
www.kfas.org/healthcare-leadership

# AEE

## RISK MANAGEMENT PROGRAMME

Imperial College London

The Imperial Risk Management programme is expertly designed to help you spot potential financial, corporate, societal, and environmental risks facing your organisation. And to build the practical tools and frameworks to measure and hedge those risks, to bolster your future performance in these unpredictable times

**DATE**
12/06/2023 – 16/06/2023

**VENUE**
London, United Kingdom

**REGISTRATION DEADLINE**
01/04/2023

**KFAS REGISTRATION LINK**
www.kfas.org/risk-management

## DIGITAL MARKETING STRATEGY: CUSTOMERS, PLANNING AND ROI

Columbia Business School
AT THE VERY CENTER OF BUSINESS™

The program teaches executives about the key digital marketing channels and strategies available to them. And while social networks come and go and apps gain fame and decline in popularity, the program teaches the managerial frameworks and strategies behind them, so that your decision making can be applied to whatever the next big thing in digital marketing might be.

**DATE**
13/06/2023 – 15/06/2023

**VENUE**
NY, United States

**REGISTRATION DEADLINE**
13/04/2023

**KFAS REGISTRATION LINK**
www.kfas.org/digital-marketing

# AEE

## ENHANCING YOUR LEADERSHIP SKILLS

This program is designed to help you develop your self-awareness and self-confidence and to learn to build trust as a team leader. It will also enable you to have a positive influence over your surroundings and to develop strong leadership.

**DATE**
14/06/2023 – 16/06/2023

**VENUE**
Paris, France

**REGISTRATION DEADLINE**
14/04/2023

**KFAS REGISTRATION LINK**
www.kfas.org/enhancing-skills

## OXFORD PROGRAMME ON NEGOTIATION

You will analyse complex negotiations cases and practice what you learn through role plays and simulations many of which are written by the Oxford faculty. This will enable you to develop a robust framework for successful future negotiations, whether they are in person or online.

**DATE**
18/06/2023 – 22/06/2023

**VENUE**
Oxford, United Kingdom

**REGISTRATION DEADLINE**
15/04/2023

**KFAS REGISTRATION LINK**
www.kfas.org/negotiation

# AEE

## NEW MANAGER BOOTCAMP

Developing managerial skills is no small task. While taking on a new or expanded role as a manager brings great rewards, it also introduces new challenges. To be impactful in this position requires management training that develops your ability to lead a functioning team while implementing management skills and abilities such as adaptive leadership and productive team conflict resolution.

🕐 **DATE**
21/06/2023 – 23/06/2023

📍 **VENUE**
California, United States

📅 **REGISTRATION DEADLINE**
01/04/2023

🔗 **KFAS REGISTRATION LINK**
www.kfas.org/manager-bootcamp

## STRATEGIC BRANDING: FROM BEHAVIOURAL INSIGHTS TO BUSINESS GROWTH

Enhance your ability to build and manage customer-focused brands to drive profits and organic growth.From behavioural insights to business growth, leverage critical consumer and managerial perspectives to build exceptional brands.

🕐 **DATE**
03/07/2023 – 07/07/2023

📍 **VENUE**
London, United Kingdom

📅 **REGISTRATION DEADLINE**
01/04/2023

🔗 **KFAS REGISTRATION LINK**
www.kfas.org/strategic-branding

# AEE

## INNOVATION: A DESIGN THINKING APPROACH COURSE

A Design Thinking Approach programme is a four-day course that guides participants towards becoming champions of innovation within their organisations. The programme delivers hands-on learning experiences that will give participants the mindset and practical tools to develop business ideas into commercial propositions.

**DATE**
03/07/2023 – 06/07/2023

**VENUE**
London, United Kingdom

**REGISTRATION DEADLINE**
01/05/2023

**KFAS REGISTRATION LINK**
www.kfas.org/approach-course

## DESIGNING AND EXECUTING CORPORATE REVITALIZATION

In this program, you will explore the multiple dimensions of corporate revitalization, including strategy, finance, organization, culture, and the leader's role. Whether your company seeks to maximize and fulfill its potential or requires radical intervention, you will develop and strengthen your ability to address major corporate challenges proactively, make the right strategic moves, and lead a revitalization effort that establishes a firm foundation for growth.

**DATE**
10/09/2023 – 15/09/2023

**VENUE**
Boston, United States

**REGISTRATION DEADLINE**
10/06/2023

**KFAS REGISTRATION LINK**
www.kfas.org/corporate-revitalization

# AEE

## DATA SCIENCE FOR LEADERS

Data Science for Leaders equips senior executives with the aptitude to harness data science and business analytic insights to inform business decisions, strategy, execution, and more effective organizational leadership.

**DATE**
04/10/2023 – 06/10/2023

**VENUE**
California, United States

**REGISTRATION DEADLINE**
01/08/2023

**KFAS REGISTRATION LINK**
www.kfas.org/data-science

## WOMEN TRANSFORMING LEADERSHIP PROGRAMME

The programme is open to women who have had more than one influential leadership role. We particularly encourage women from male-dominated industries and teams to join us. We ask that you come with an open mind and a willingness to share experiences – including the difficult ones.

**DATE**
09/10/2023 – 13/10/2023

**VENUE**
Oxford, United Kingdom

**REGISTRATION DEADLINE**
15/06/2023

**KFAS REGISTRATION LINK**
www.kfas.org/women-leadership

# AEE

## HIGH POTENTIALS LEADERSHIP PROGRAM

**HARVARD BUSINESS SCHOOL**

This program empowers high potential leaders to overcome the increasingly complex challenges that emerge as they take on greater leadership roles. By exploring the pros and cons of diverse leadership styles and strategies, you will expand your ability to build productive teams, champion change, lead in a crisis, and create a culture of high performance.

**DATE**
15/10/2023 – 20/10/2023

**VENUE**
Boston, United States

**REGISTRATION DEADLINE**
15/07/2023

**KFAS REGISTRATION LINK**
www.kfas.org/potentials-leadership

## REAL ESTATE MANAGEMENT PROGRAM: FINANCE, DESIGN AND LEADERSHIP

**HARVARD BUSINESS SCHOOL**

This program explores how forward-thinking real estate leaders are positioning their firms to seize growth opportunities and maximize asset value. Equipped with new strategies for enhancing operational efficiency, navigating market change, and unlocking new sources of capital, you will be ready to help your company compete more successfully in an increasingly complex industry.

**DATE**
15/10/2023 – 20/10/2023

**VENUE**
Boston, United States

**REGISTRATION DEADLINE**
15/07/2023

**KFAS REGISTRATION LINK**
www.kfas.org/management-program

# AEE

## REAL ESTATE INVESTMENT MANAGEMENT: FUND AND OTHER RE-INVESTMENT VEHICLES

This program aims to explain how real estate funds work from inside. How they rise capital, invest, obtain finance and manage portfolios and the way they structure different investment vehicles. All this explained by top executives from international investment and management firms, all market leaders within the industry.

**DATE**
16/10/2023 – 18/10/2023

**VENUE**
Madrid, Spain

**REGISTRATION DEADLINE**
30/07/2023

**KFAS REGISTRATION LINK**
www.kfas.org/investment-management

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## EXECUTIVE HEALTH INNOVATION MANAGEMENT

This programme will be delivered on campus in partnership with Copenhagen Business School. Around the world, health care leaders need to rethink the way services are designed and delivered.

**DATE**
16/10/2023 – 17/11/2023

**VENUE**
London, United Kingdom
Copenhagen, Denmark

**REGISTRATION DEADLINE**
01/08/2023

**KFAS REGISTRATION LINK**
www.kfas.org/innovation-management

# AEE

## CHANGING THE GAME: NEGOTIATION AND COMPETITIVE DECISION-MAKING

HARVARD
BUSINESS SCHOOL

This program improves your performance in a wide range of competitive transactions. You will return to your company ready to make the right moves during negotiations and become a skilled representative your organization can trust with critical partner, vendor, client, investor, and other important negotiations.

**DATE**
29/10/2023 – 03/11/2023

**REGISTRATION DEADLINE**
29/08/2023

**VENUE**
Boston, United States

**KFAS REGISTRATION LINK**
www.kfas.org/changing-game

## OXFORD HIGH PERFORMANCE LEADERSHIP PROGRAMME

UNIVERSITY OF
OXFORD

A programme designed to prepare leaders as you navigate an increasingly complex and uncertain business environment.

You will make vital practical connections between your personal leadership style and the organisational challenges you face as a senior manager. The programme will help you develop heightened self-awareness and enhance your impact with leadership strategies, and deliver practical techniques and frameworks.

**DATE**
12/11/2023 – 16/11/2023

**REGISTRATION DEADLINE**
01/10/2023

**VENUE**
London, United Kingdom

**KFAS REGISTRATION LINK**
www.kfas.org/performance-leadership

# AEE

## LEADERSHIP IN A TECHNOLOGY DRIVE WORLD

This Programme is a five-day immersive course that equips participants with the skills to lead their teams through the digital age. The programme offers a practical and personalised learning approach, backed by theory and delivered through interactive coaching elements.

**DATE**
27/11/2023 – 01/12/2023

**VENUE**
London, United Kingdom

**REGISTRATION DEADLINE**
01/10/2023

**KFAS REGISTRATION LINK**
www.kfas.org/drive-world

## LEADING CHANGE FOR ORGANISATIONAL TRANSFORMATION

Suitable for teams and individuals, this programme helps leaders to disrupt their thinking and embrace change in order to turn their organisations into engines of growth and transformation.

**DATE**
00/08/2023 – 00/08/2023

**VENUE**
London, United Kingdom

**REGISTRATION DEADLINE**
01/06/2023

**KFAS REGISTRATION LINK**
www.kfas.org/leading-change

# AEE

## DEVELOPING STRATEGY FOR VALUE CREATION

London Business School

Unlock value for your organisation, and create competitive advantage by bridging the gap between strategy and innovation. In a competitive and unpredictable world, discover how to become a master strategist who creates and captures value.

**DATE**
28/05/2024 – 04/06/2024

**VENUE**
London, United Kingdom

**REGISTRATION DEADLINE**
15/03/2023

**KFAS REGISTRATION LINK**
www.kfas.org/value-creation

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## DIGITAL INNOVATION STRATEGY & MANAGEMENT

CHICAGO BOOTH
The University of Chicago Booth School of Business

This program provides the strategic tools to become a technology-centric organization that infuses digital capabilities into its operating, customer, and business models to achieve sustainable growth. Participants will gain the frameworks to infuse technology advancements into the heart of their company and explore successful business models that drive innovation.

**DATE**
28/05/2024 – 04/06/2024

**VENUE**
Chicago, IL, United States

**REGISTRATION DEADLINE**
01/09/2023

**KFAS REGISTRATION LINK**
www.kfas.org/digital-innovation

# AEE

## MERGERS AND ACQUISITIONS: STRATEGY, EXECUTION & POST-MERGER MANAGEMENT

**HARVARD BUSINESS SCHOOL**

Across the globe, mergers and acquisitions are reshaping the corporate and competitive landscape. To help companies gain a strategic advantage and expand market share, this M&A program takes you inside the process—from strategy and valuation to execution and post-merger management. Whether your company is private or public, or looking to buy or to sell, you will emerge with new ability to broker powerful deals and create shareholder value.

**DATE**
07/01/2024 – 12/01/2024

**VENUE**
Boston, United States

**REGISTRATION DEADLINE**
01/09/2023

**KFAS REGISTRATION LINK**
www.kfas.org/mergers-acquisitions

# LEE

Local Executive
Education

# LEE

## DIGITAL MINDSET

HEC
PARIS

Though challenging, the current wave of digital disruption can also be viewed as an opportunity for transformation. However, for leveraging this opportunity, managers need to foster a 'digital mindset', which enables them to frame effective strategies for navigating through the emergent digital challenges. Leaders need to be better equipped with actionable tools, frameworks, and techniques necessary for implementing the digital transformation initiatives within their business units.

**DATE**
15/05/2023 – 17/05/2023

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
18/04/2023

**KFAS REGISTRATION LINK**
www.kfas.org/transforming-business

# LEE

## DESIGN DRIVEN INNOVATION

Imperial College London

This high paced, interactive programme delivers hands on learning experiences that will give participants the mindset and practical tools to promote and cultivate innovation in their organisations Participants will emerge with a solid understanding of how to be entrepreneurial within their organisations and inspire innovation from others.

**DATE**
16/10/2023 – 19/10/2023

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
01/09/2023

**KFAS REGISTRATION LINK**
www.kfas.org/driven-innovation

## EXECUTVIE LEADERSHIP PROGRAMME

INSEAD

This program focuses on the leadership challenges in todays world, participants will learn about the personal challenges leaders face when they change roles, how to view mistakes and failures as opportunities for learning and personal development and developing talent, how to understand personality differences and use them effectively to engage others and build strong and resilient teams to drive results.

**DATE**
19/11/2023 – 22/11/2023

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
01/10/2023

**KFAS REGISTRATION LINK**
www.kfas.org/executive-leadership

# LEE

## EQUITY FLUENT LEADERSHIP

This program focuses on enabling leaders to transform into Equity Fluent Leaders who will ignite and accelerate change within their organizations. Participants will learn the value of different lived experiences, with a deep focus first on their own, and gain skills to courageously use their power. Participants will learn strategies and tactics to address barriers,increase access, and drive change for positive impact within their organization and externally in the larger ecosystem and business community.

**DATE**
04/12/2023 – 06/12/2023

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
01/11/2023

**KFAS REGISTRATION LINK**
www.kfas.org/fluent-leadership

# LEE

## DATA ANALYTICS PROGRAM

The course covers an in-depth and comprehensive journey in Data Science from the lens of a Business Manager. Participants harness the skills required to analyze data and extract information to make sound business decisions and strategies.

**DATE**
TBD

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
TBD

**KFAS REGISTRATION LINK**
www.kfas.org/data-analytics

# OE
Open Enrollment

**OE**

## PRODUCT INNOVATION

Whether you're a manager, product owner, business analyst, software engineer, agile coach or scrum master, if you're looking to get to grips with Agile innovation practices, then this two day course is for you.

Attendees will walk away with the ability to describe what an innovation process is, unveil new and unmet customer needs, run hypotheses and experiments with MVPs, exploit the mechanisms of iterative delivery and continuously track success of you deliveries.

🕐 **DATE**
03/05/2023 – 04/05/2023

📍 **VENUE**
Kuwait

☑ **REGISTRATION DEADLINE**
16/04/2023

🔗 **KFAS REGISTRATION LINK**
www.kfas.org/product-innovation

## COMMUNICATION, COORDINATION & LEADERSHIP

Superior communication skills have long been associated with leadership. In this training course, we look at both of these ingredients of success and bring them together in a comprehensive and practical manner. From preparing and organizing your thoughts to analysing the practical reality of what you want to accomplish, this course will cover it all. You will get the opportunity to discover your hidden talents and practice what you learn before going back to your workplace and influence people, events, and your own future. In addition, you will learn how a great leader enhances communication flow within his organization, wins the hearts and minds of his followers, builds consensus, and gets results even when faced with resistance or difficulty.

🕐 **DATE**
16/05/2023 – 18/05/2023

📍 **VENUE**
Kuwait

☑ **REGISTRATION DEADLINE**
23/04/2023

🔗 **KFAS REGISTRATION LINK**
www.kfas.org/communication-coordination

# OE

## HOW TO INNOVATE

The businesses and organizations that have a competitive advantage are those that seek to innovate - they are always restless, constantly questioning, challenging norms, believing that things can always be done differently – and better.

Each participant will be asked to identify a process, system, product or service within their organization that they believe can be improved. We will refer to this as your "identified area". You will apply The Six I's Innovation Model to your identified area and this will be your focus throughout the programme so that the programme is specific to your organization.

**DATE**
22/08/2023 – 24/08/2023

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
30/07/2023

**KFAS REGISTRATION LINK**
www.kfas.org/how-to-innovate

## ENHANCING YOUR LEADERSHIP

Be a more rounded, agile Leader with deepened self awareness and ability to manage your being and doing so effectively. Be able to set your team up for success, productivity and innovation, through valuing diversity and creating psychological safety. Become a more empowering leader through the use of effective listening and coaching skills. Create a personalised development plan, which can ensure your ongoing leadership effectiveness.

**DATE**
29/08/2023 – 31/08/2023

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
06/08/2023

**KFAS REGISTRATION LINK**
www.kfas.org/enhancing-leadership

# OE

## DRAFTING & NEGOTIATING CONTRACTS

**EUROMONEY LEARNING**

In this program, you will be introduced to useful techniques in Identifying, analyzing, mitigation and monitoring risks in the project life cycle. Be able to assess different risks associated with project score, schedule and available resources.

You will learning to apply effective tools and techniques while performing quantitative and qualitative risk assessments, use a practical six-step process to manage project risk. Also you will review the impacts of different approaches to risk allocation.

**DATE**
04/09/2023 – 07/09/2023

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
13/08/2023

**KFAS REGISTRATION LINK**
www.kfas.org/drafting-negotiating

## BLOCKCHAIN ESSENTIALS

**EUROMONEY LEARNING**

This program, will provide the learner with better understanding of the nature of blockchain systems, its origin and architects. Be able to assess the evolution of Distributed Ledger Technologies (DLT), Recognize the legal and regulatory measures to support blockchain deployment. Assess the potential role for blockchain in the economies of the future.

**DATE**
19/09/2023 – 21/09/2023

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
27/08/2023

**KFAS REGISTRATION LINK**
www.kfas.org/blockchain-essentials

# OE

## MICROSOFT EXCEL POWER BI

In this program, you will be provided a better understanding of data analysis with Power BI as a tool. Be able to create visualized reports and tools to support your department and organization data through the Power BI Service and Mobile App.

**DATE**
10/10/2023 – 12/10/2023

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
17/09/2023

**KFAS REGISTRATION LINK**
www.kfas.org/excel-power

## LEGO SERIOUS PLAY

This program is a 3-day interactive learning workshop where delegates will participate in a variety of exercises and activities designed to facilitate self development and team building. With the element of "play", immersion and engagement come to effect.

**DATE**
24/10/2023 – 26/10/2023

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
01/10/2023

**KFAS REGISTRATION LINK**
www.kfas.org/lego-play

# OE

## COACHING, MENTORING AND UNCONSCIOUS BIAS

A learning experience that seems to mimic a real life situation while motivating and putting fun into learning. Participant will cognitively, affectively, and behaviorally process knowledge, skills and/or attitudes necessary to the discussed topic.

**DATE**
07/11/2023 – 09/11/2023

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
15/10/2023

**KFAS REGISTRATION LINK**
www.kfas.org/coaching-mentoring

## NEGOTIATION FOUNDATION

The Negotiating Foundation workshop is designed for all personnel who plan, support and execute transactional negotiations, both internally and/or externally. This workshop is about introducing you to the process and the language of negotiation and helping you apply core skills. Participants will leave with more control and confidence and with a state-of-the-art online tool to aid future preparation and help create value at the table.

**DATE**
22/11/2023 – 23/11/2023

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
29/10/2023

**KFAS REGISTRATION LINK**
www.kfas.org/negotiation-foundation

# OE

## BUSINESS DECISIONS

CELEMI
THE POWER OF LEARNING

The program will provide an understanding of strategy and tactical initiatives, better decision making skills for optimal allocation of limited resources, understand business impact of financial decision also improve self awareness, negotiation and decision making skills. Improved productivity through better teamwork and coordination, and managing emotions and conflict.

**DATE**
05/12/2023 – 07/12/2023

**VENUE**
Kuwait

**REGISTRATION DEADLINE**
12/11/2023

**KFAS REGISTRATION LINK**
www.kfas.org/business-decisions

# CP

## Custom Programs

**CP**

## NAVIGATING CHANGE: DECISION-MAKING, NEGOTIATION AND LEADERSHIP STRATEGIES

**HARVARD Kennedy School**

This customized program explores new methods of working across traditional sectors and organizational divisions to identify, understand, and address emerging business and public problems. Led by Professor Kessely Hong, the Harvard Kennedy School faculty team has designed an impactful and interactive curriculum specifically tailored to address the challenges and opportunities presented to managers, equipping them with the collaborative and innovative tools needed in today's reality.

The program will focus on understanding your own motivations and purpose as leaders, as well as how to recognize and adapt to a changing environment to lead your organization, identify key information, make difficult decisions, and negotiate with internal and external stakeholders.

**DATE**
11/06/2023 – 16/06/2023

**VENUE**
Boston, United States

**REGISTRATION DEADLINE**
01/04/2023

**KFAS REGISTRATION LINK**
www.kfas.org/navigating-change

## KFAS INNOVATION CHALLENGE 2023

One of our standout executive education programs is the annual KFAS Innovation Challenge, in which a small group of selected companies work with prestigious business schools to develop new initiatives and projects that advance a culture of innovation within each organization. After a competitive application process, executives and business leaders spend four months taking part in structured learning and training, exploring ways to drive real change within their companies. Each team is expected to tackle a company specific challenge and attempt to solve it during the course of the program.

**DATE**
TBD

**VENUE**
TBD

**REGISTRATION DEADLINE**
TBD

**KFAS REGISTRATION LINK**
www.kfas.org/innovation-challenge2023

**CP**

## KFAS HIGH POTENTIAL LEADERSHIP PROGRAM 2023

KFAS High Potential Leadership Program (Hi-Po) is a brand-new custom applied education program, under the IED umbrella, intended to take the highfliers within the Kuwaiti private sector on a comprehensive learning journey, giving them the tools and skills, preparing them for their future leadership roles.

This program would be customized for Kuwait through a partnership between KFAS and a world-class academic institution.

🕐 **DATE**
TBD

📍 **VENUE**
TBD

☑ **REGISTRATION DEADLINE**
TBD

🔗 **KFAS REGISTRATION LINK**
www.kfas.org/pontential-leadership2023

## CLEVELAND CLINIC EXECITIVE EDUCTAION PROGRAM

Cleveland Clinic

To be announced later.

🕐 **DATE**
TBD

📍 **VENUE**
TBD

☑ **REGISTRATION DEADLINE**
TBD

🔗 **KFAS REGISTRATION LINK**
www.kfas.org/cleveland-clinic

**CP**

## DIGITAL MINDSET

THE HONG KONG
UNIVERSITY OF SCIENCE
AND TECHNOLOGY

To be announced later.

🕐 **DATE**
11/06/2023 – 16/06/2023

☑ **REGISTRATION DEADLINE**
01/04/2023

📍 **VENUE**
xxxx

🔗 **KFAS REGISTRATION LINK**
www.kfas.org/digital-mindset

# FINAL NOTES

We would like to once more remind you that all information in this calendar is subject to change due to shifting global conditions. While we will inform you through email notifications of any changes that may occur, we also invite you to browse our offerings through our main website for the most up-to-date information. We wish you a pleasant 2023.

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